## Nugget Events Center Request for Funding dated November 5, 2018



November 5, 2018

Mr. Stephen Driscoll Office of the City Manager City of Sparks 1675 E Prater Way Sparks, NV 89431 Mr. Armando Ornelas, Jr.
Office of Community Development
City of Sparks
1675 E Prater Way
Sparks, NV 89431

Mr. Driscoll and Mr. Ornelas:

Thank you for your time during our meeting on October 25<sup>th</sup>. We appreciated the opportunity to bring yourselves and members of City Council up to speed on our current capital investment plans, plus plans to bring a first-class outdoor amphitheater to the City of Sparks.

To recap the Capital investment plans at the Nugget in 2019:

Complete Remodel of the Casino Tower: The property will invest \$8.55M to completely remodel all 585 rooms in the old East Tower and rebrand as the Casino Tower. The design will feature several elements of the newly remodeled Resort Tower (formerly the West Tower) while adding a spark of color and excitement traditionally seen in typical casino rooms. In addition, the suites on the 29<sup>th</sup> floor will be completely remodeled to be competitive with any suite product in Northern Nevada.

**Anthony's Chophouse:** The property will redevelop the basement area just East of the main lobby and introduce a classic gourmet steak house with a modern flare. The room will offer a 12-person bar, 140 seats and three private dining rooms with state of the art audio visual capabilities.

**Two New Themed Penthouse Suites:** The property will start construction on two existing individually themed three bay suites to introduce two new spectacular themed penthouse suites. Both rooms will feature individual designs specific to the region and represent a capital investment of \$ .9M

**New Casino Player Tracking System:** The property has contracted with Bally Gaming Systems to install a new player tracking system in the first quarter of 2019.

Marnell Gaming completed several Capital Projects in 2017 and 2018: Completely new Resort/West Tower guest rooms and corridors, new fitness center, new convention center, new casino, 300 new gaming devices, new Game On sports bar and restaurant, new hotel lobby, new guest pool, new Chalet Terrace and several back of house enhancements. The projects already completed are proof of our commitment to make the Nugget the premier resort property in Northern Nevada while contributing to the economic growth and well-being of the City of Sparks.



Marnell Gaming's completion of the 2019 capital projects represents more than \$75M invested in the Nugget Casino Resort and City of Sparks. Marnell Gaming believes building a state of the art 8,500 seat outdoor amphitheater will be the next step to truly make the Nugget and the City of Sparks the destination for tens of thousands of leisure travelers annually.

Marnell Gaming brings unique expertise and experience designing, building and operating outdoor amphitheaters. In March of 2013 the company opened the Laughlin Event Center a 10,000 seat multipurpose outdoor amphitheater. The venue has hosted countless entertainment concerts including top names like Toby Keith, Kid Rock, Rod Stewart, Keith Urban, Steve Miller Band and Carrie Underwood, plus Championship Bull Riding (CBR), Professional Bull Riding (PBR) and the Laughlin Comedy Festival. The venue has generated tens of millions of dollars in economic impact and helped revive the town of Laughlin. All financial indicators have surged since the introduction of the Laughlin Event Center.

## **Nugget Events Center:**

Marnell Gaming has begun preparing the former Bourbon Square property for a possible 8,500 seat outdoor amphitheater in the heart of the Downtown district of Sparks. The company believes the proximity to the new urban lifestyle district and Nugget Casino Resort is an ideal location for a potential amphitheater. The completion of the Nugget Amphitheater will cement Downtown Sparks as a must visit destination in Northern Nevada.

## **Event Center Budget:**

Acquisition of Bourbon Square Property:

Purchase of property	\$4.5M
r aremase or property	Ψ

Design and Build of Permanent Amphitheater:

Off Site Preparations	\$ .4M
New Permanent Stage	\$ .7M
On Site enhancement work	\$2.7M
Stadium Seating and VIP Suites	\$2.6M
Sub-total	\$6.4M

The finished product would include nearly \$ .4M in off-site improvements to the City of Sparks Downtown district to match existing improvements in the Victorian Square Master Plan. Marnell Gaming feels this project meets all requirements to request funding from the City of Sparks through the Victorian Square Master Plan. Marnell Gaming requests \$1.28M in financial support, which represents 20% of the total construction budget. This amount falls within historical precedents the City of Sparks has provided through the Victorian Square Master plan.

Enclosed for your review are the project off-site budget with stage, on site budget, seating and sulte cost schedule and venue layout.

Off Site Budget with Stage On Site Budget Seating and Suites Cost Schedule Venue Layout

We are hopeful the City of Sparks sees the opportunity for the entire Downtown district this new venue will provide as well as the economic benefits for other businesses in the area, the City and the Nugget Casino Resort. We look forward to a favorable response to our request.

Sincerely,

Anthony A. Marnell III Chairman and CEO

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	MARNELL DESIGN - BUILD MANAGEMENT quare Event Center - Offsite					
Sparks, Nev	vada					
Date:Noven	nber 1,2018					
Descrip	llen.		Labor Total	Material Total	Subcontractor Total	Total
Bourbon Se	quare Event Center - Offsite		210			
Dodinon D.	don't Every control - Consider					
Division 01	GENERAL REQUIREMENTS		27,776	7,954	6,564	42,294
Division 02	EXISTING CONDITIONS				64,480	64,480
Division 03	CONCRETE		7-61		~	
Division 04	MASONRY		1961	(8)	83	-
Division 05	METALS		57.0	25	5	=
Division 06	WOOD & PLASTICS			*		-
Division 07	THERMAL & MOISTURE PROTECTION	1 1	30		2	- 2
Division 08	DOORS & WINDOWS FINISHES	1 1	S	§	1	
Division 09 Division 10	SPECIALTIES					
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Division 12 Division 13	SPECIAL CONSTRUCTION			-	*:	
Division 14	CONVEYING SYSTEMS		\$1 L	§ 1	5	
Division 21	FIRE SUPPRESSION		\$ I			14
Division 22	PLUMBING					
Division 23	HVAC	1 1	911	2	2	Ž.
Division 26	ELECTRICAL			181	41,500	41,500
Division 27	COMMUNICATIONS		94.0	(+)		19
Division 28	ELECTRONIC SAFETY and SECURITY		351	2	21	
Division 31	EARTHWORK		3		-	- 3
Division 32	EXTERIOR IMPROVEMENTS		30	8	178,592	178,592
Division 33	UTILITIES			i i	15,250	15,250
Subtotal -			27,776	7,954	306,386	342,116
	100000 and Very line and Very line					
	Permits / Planscheck Fees					5,000
	Testing & Inspection Services					2,000
	Utility Connection Fees / Utility Usage SUBTOTAL					349,116
	Construction Estimate Contingency	5%				17,455
	SUBTOTAL	""				366,572
	Liability insurance	1.50%				5,499
	Performance & Payment Bond / Subguard Program	0 00%				0=
	Owner's Insurance including Builder's Risk and Loss of Use	0 00%				
	SUBTOTAL					372,070
	CONTRACTORS FEE (Overhead & Profit)	5.00%				18,604
TOTAL - PR	OJET COST (CONSTRUCTION & FF&E)		-DATE - 7			390,674
	warming and the first state of the second stat					

TOTAL - PROJECT

Clarifications:
1) All Work Inside of the Perimeter Fence is Not included.

Alternate Add: Permanent Stage Canopy & Platform

415,674

750,000

Bourbon S Sparks, Ne	MARNELL  DESIGN * BUILD  MANAGEMENT  quare Event Center - Offsite  vada										
Date November	1,2018										
Description		Subcantractor or Supplier	Quantity	Unit	Unit Cost	Labor	Unit Coxt	Amount	Unit Cest	Amount	Tirtial
Bourbon S	quare Event Center - Offsite			696		ونظام	I CONTRACTOR	ELE CO.	0.00		
Division 91	GENERAL REQUIREMENTS			150	Jecanii I						1000
	General Conditions (See TEP Estimate)  Obvision 1 Oirest - European	Murrell Estimate		76	27,170	27,77u 37,77s	7,954	7,954 7,964	6,663.91	6,564 6,564	42,294 (3,29)
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Division 22	PLUMBING Division 22 - Total		ALE D	TO STATE	Name of the last	a selection	3 5 5 5	al accept	"teacher		
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Division 26	Design 23 - Total ELECTRICAL		No.	999						K REAL FL	
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	UNIECT L'ABOR BURILLEN @ 30'S MATERIAL SALES TAX @ 4.1%					*		- 5			1
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	Division 33 Burden - Subtatal					- 1		74		=	
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	CONTRACTORS FEE (Ownhead & Profit)  JET COST (CONSTRUCTION & FF&E)	5,00%	Medic								18,604 390,674

	MARNELL DESIGN · BUILD MANAGEMENT
Bourbon Squa	are Event Center - Onsi

Ite Sparks, Nevada

Date:November 1,2018

Descrip	ion		Labor Total	Material Total	Subcontractor Total	Total
Bourbon Se	100 02		15 St. 20			
Division 01	GENERAL REQUIREMENTS		51,583	14,772	22,190	88,546
Division 02	EXISTING CONDITIONS		-	2	816,158	816,156
Division 03	CONCRETE	J	-	8	102,152	102,152
Division 04	MASONRY	1		8.0	5.	95
Division 05	METALS		-	2		12
Division 06	WOOD & PLASTICS		90	9.	•	
Division 07	THERMAL & MOISTURE PROTECTION		131	3	10,000	10,000
Division 08	DOORS & WINDOWS	1	197	~	7	100
Division 09	FINISHES		34.0	9.	T.	- 20
Division 10	SPECIALTIES	1	- 25			35
Division 11	EQUIPMENT	1	341	2	2	72
Division 12	FURNISHINGS, FIXTURES, & EQUIPMENT			36		
Division 13	SPECIAL CONSTRUCTION				5.	37
Division 14	CONVEYING SYSTEMS	1	50	- 2	21	
Division 21	FIRE SUPPRESSION		3	9.	**	5.0
Division 22	PLUMBING					
Division 23	HVAC	1	3.	2		- 24
Division 26	ELECTRICAL	1	3	*	573,500	573,500
Division 27	COMMUNICATIONS			8		
Division 28	ELECTRONIC SAFETY and SECURITY	1		2	× ×	
Division 31	EARTHWORK	1	- 20	E .		141,278
Division 32	EXTERIOR IMPROVEMENTS			3		325,174
Division 33	UTILITIES		3			153,772
Subtotal -			51,583	14,772	2,144,223	2,210,578
	Permits / Planscheck Fees					15,000
	Testing & Inspection Services					6,000
	Utility Connection Fees / Utility Usage					-
	SUBTOTAL	1				2,233,576
	Construction Estimate Contingency	55%				111,679
	SUBTOTAL				_	2,345,257
	Liability insurance	1,50%				35,176
	Performance & Payment Bond / Subguard Program	0 00%				25
	Owner's Insurance including Builder's Risk and Loss of Use	0.00%			-	
	SUBTOTAL					2,380,436
	CONTRACTORS FEE (Overhead & Profil)	5.00%				119,022
lless and a second	DJET COST (CONSTRUCTION & FF&E)					2,499,458

- Clarifications:

  1) Restrooms including fire, sewer & electrical Infrastructure for future restrooms are Not Included.

  2) Estimate assumes tieling existing water connection onsite.

  3) Permit Fees are included: All other impact Fees such as Regional Road Impact Fees, Street Cut/Right of Way Use Permits, Washos County Health District Fees, Fire Department Investigation, Public Works Inspection Fees, and Outside Agency Review Fees are Not Included.

  4) Bleachers, Stage, Vendor Boeths, Admission and Green Room Structures are Not Included.

  5) Signage is Not Included.

  5) Area Sits Drainage System is Not Included. Estimate assumes sheet flow ette drainage.

  7) Footings for 79 each Bleacher Footings are Included.

  9) Offisite Work (work on outside of the perimeter fence) is Not Included.

TOTAL - PROJECT:

Design Fee

175,000

2,074,458

MARNELL DESIGN + BUILD MANAGEMENT
Bourbon Square Event Center - Onsite Sparks, Nevada

Description		Subcontractor is Supplier	Quantity	Unit	Unit Cast	Labor	Unit Gost	Amount	Unit Cest	Amount	Total
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Division 01	GENERAL REQUIREMENTS:		linenti			×	1000	NV == 0 (1		200	
	General Conditions (See T&P Eathrests) Final Cleaning	Marneli Estimate Marneli Estimate	;	ts. Iv	51,583	51,583	14,772	14,772	12,190_13 10,000 00	12,190 10,000	78,5 10,0
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	Division 1 Burden - Buttintal									- 4	
livision 02	Division 1 Total  EXISTING CONDITIONS					51,503		16,772	021 6110	22,190	\$4.1
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	Abelemant Engage 2 Statest - Bustonia	Marrell Extinute	i	wells					100,000.00	100,000 E16,46E	100. File
	DIRECT LABOR NUNDEN & 20% MATERIAL SALES TAX (§ 8.1%  Division 2 Burden - Bubintal					*		-		- 12	
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03 30 00	CIP Concrete Foundation for Bleachers Stiffs Under Stage  Dryson 3 Onest - Substitute  Dryson 3 Onest - Substitute	Marnell Estimate Marnell Estimate	70 3,310	st st		90.			1,041.67 6.00	82,193 15,860 162,163	62,3 18,6 961,1
	DIRECT LABOR BURDEN @ 30% MATERIAL SALES TAX @ 1.1%					- 2		14			
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ivision 04	Division 3 - Total MASONRY		Decision in		i di Su	nosa bi	U	TO STATE	s a mark		E STATE OF THE STA
ivision 07	THERMAL & MOISTURE PROTECTION	Market and			lighting.	Egy Ed					
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livision 14	CONVEYING SYSTEMS:	SUE AS VIEW	S TEXT	1001	September 1		edrou.	101	STORY !		
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ivision 22	Division 21 - Total PLUMBING	A COLUMN TO THE REAL PROPERTY.	111100		trimenous		Michigan Ch	Maria Maria			ID COLL
ivision 23	Division 22 - Total		ACCOUNTS.								
livision 26	Divisino 23 - 7mbl ELEGTRICAL					.1				- 1	
election and a section	Basis Electrical Requirements  Re-use Existing Gearf Jenschmer  Campany Switches  Exception, Bestell & Compant  Escention, Bestell & Foundation  Lighting Under the Bestelnes  Lighting for Bisachers  Lighting for Bisachers Steps  Temp Power Abatement  Removal of Estelling Light Falures (will recycle Nugget bills ahop)  Potential Added Cart to Low Voltage  Cutting of Exheling Poles  Additional Light Poles	Seven Valley Input Seven Valley Input Marnell Estimate Marnell Estimate	1 10,538 1,800 1,800	K		ACCUSATE OF THE SECOND		You exceed the sector	450,000.00 10,000.00 500.00 23,000.00	10,000 1,500 1,500	450, Included Include
	Lights at Parintile Telists Unerture 35 Direct's Subjects	Marnell Estimate	4	ea				11111	00.000,8	20,000 572,300	20,0 679,6
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vision 32	Division 31 Taial  EXTERIOR IMPROVEMENTS						N R	NV SCHOOL		141,278	141.
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		or Supplier			Unit Cost	Labor	Unit Cost	Amount	Unit Cust	Amount	Total
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	DIRECT LABOR BURDEN @ 30% MATERIAL SALES TAX @ 8.1%					- 50					- 1
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DATE OF THE PARTY	(Division 22 - Total	Bartlemor DW	PROFES	No.		10 to 10	Reserved.	0.00		335,174	325,17
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	Division 33 Burden - Subtotal									- Cusanina	
-9-72	Divition 33 - Total						III III	0014		163,772	363,7
Subtotal					SAFOTS	51,583		14,772		2,144,223	2,210,57
	Permits / Plans claud: Fees Tosting & Impection Bervices Utifly Connection Fees / Utity Usage SUBTOTAL										16,00 8,00 2,233,57
	Construction Estimate Contingency SUBTOTAL	5,00%								-	2,345,25
	Subtract Liability Insurance Performance & Payment Bond / Subguard Program Owner's Insurance Including Builder's Risk and Loss of Use	1,50%									35,17
	SUBTOTAL CONTRACTORS FEE (Overhead & Profit)	5 00%									2,380,43 119,0
TOTAL DOO	DET COST (CONSTRUCTION & FF&E)		Programme and the second		The Late		To Street				2,499,45